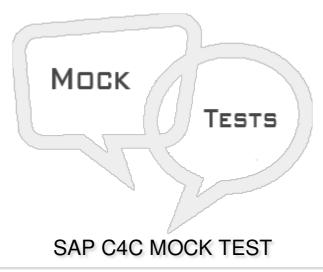
This section presents you various set of Mock Tests related to **SAP C4C**. You can download these sample mock tests at your local machine and solve offline at your convenience. Every mock test is supplied with a mock test key to let you verify the final score and grade yourself.



- Q 1 While defining Service Levels, alert when overdue option allows to send an alert to service agent?
- A True
- B False
- Q 2 While defining business roles, which of the following option enables you to assign a particular version of a UI to the business role, and in turn, to the users to whom the business role is assigned?
- A Access Restrictions
- B UI Switches
- C Fields and Actions
- D General
- Q 3 Which of the following option is used to route the tickets to particular teams or agent queues?
- A Service Level
- B Service Categories
- C Business Role
- D Work Distribution

Q 4 - When a ticket status has been changed you can configure a notification to user, this comes under?			
A - Business Roles			
B - Work Flow			
C - Work Distribution			
D - All of the above			
Q 5 - Which of the following doesn't come under rule type in defining new Work Flow?			
A - Notification			
B - Email			
C - Messaging			
D - Action			
E - Status Update			
Q 6 - Price master data for Pricing is maintained in Products work center?			
A - True			
B - False			
Q 7 - Which of the following comes under Sales Cycle?			
A - Sales Order			
B - Sales Quotes			
B - Sales Quotes C - Sales Lead			
C - Sales Lead			
C - Sales Lead D - All of the above Q 8 - Which of the following in C4C is used to offer products to customers as per specific terms			
C - Sales Lead D - All of the above Q 8 - Which of the following in C4C is used to offer products to customers as per specific terms and fixed conditions?			
C - Sales Lead D - All of the above Q 8 - Which of the following in C4C is used to offer products to customers as per specific terms and fixed conditions? A - Terms and Condition			
C - Sales Lead D - All of the above Q 8 - Which of the following in C4C is used to offer products to customers as per specific terms and fixed conditions? A - Terms and Condition B - Sales Quotes			
C - Sales Lead D - All of the above Q 8 - Which of the following in C4C is used to offer products to customers as per specific terms and fixed conditions? A - Terms and Condition B - Sales Quotes C - Service agreement			

B - False	
Q 10 - Which of the following Work Center is used to create a Sales Order?	
A - Marketing	
B - Business Work Center	
C - Sales	
D - Administration	
E - Business Partner	
Q 11 - Which of the following allows stores to provide their customer with per	rsonalized shopping

experience by suggesting recommended products check out options?

- A C4C for Sales
- B C4C for Marketing
- C C4C for Retail
- D C4C for Business Partners

Q 12 - Which of the following option under SAP C4C Retail, maintain the shopping lists a customer has in his account?

- A Marketing Permissions
- **B** Marketing Interactions
- C Shopping Lists
- D None of these

Q 13 - Which of the following Work Center under SAP C4C is used to perform integration activities to ERP system?

- A Business Central
- **B** Administration
- C Business Partner
- D Organization Management

ANSWER SHEET

Question Number	Answer Key
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1	A
2	В
3	D
4	В
5	E
6	Α
7	D
8	В
9	Α
10	С
11	С
12	С
13	В